



RETAIL GROWTH PROGRAMME

G BY GRANT THORNTON IN PARTNERSHIP WITH INSIDE RETAIL

Designed specifically for retailers, the Retail Growth Programme helps you plan and achieve the future growth ambitions you want for your business and for yourself.

The programme is designed with the leader of retail businesses in mind; providing practical tools, plans and best practices that will help to facilitate rapid and sustainable business growth. During the year you will develop your knowledge in key areas to deliver your business goals: creating plans, networks and connections that will contribute to your business growth.

GROWTH SUPPORT

Diagnostic conversation and growth reviews

Dedicated account manager providing coaching and support

Quarterly Peer Boards

Quarterly insights on key sectors and trends

GROWTH WORKSHOPS

Growth Planning

Financial Management

Operations and Logistics

Leadership and Management

Going International

Buying and Merchandising

e-commerce

Customer and Sales Profiling

Brand Identity

Engaging and Retaining Talent

Reaching the Market

Choosing the Next Location

Retail Space Design

Regulations and Legislation

Financing Growth

Innovation

1 A dedicated account manager who will support you on your growth journey

2 Two delivery locations; choose from either London or Birmingham

5 Annual fee of £5,000 + VAT payable quarterly

12 Twelve month programme

10 Ten specially designed growth workshops from a selection of 16

“G HELPED US RECONNECT WITH OUR PURPOSE AND STRENGTHS AS WELL AS REALISING OUR FULLER POTENTIAL WITH REGARDS TO OUR OFFERING.”

Asra Ali-Khan,
Managing Director, Liquid TV

This programme is designed for retailers or those looking to diversify into the retail sector. If you are already successfully trading and now want to take the next step towards future growth then please get in contact.

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[@growwithG](https://twitter.com/growwithG) #RetailGrowthProgramme



YOUR 12 MONTH PROGRAMME

STAND OUT FROM THE CROWD AND ACHIEVE RAPID AND SUSTAINABLE GROWTH

The ability to learn, adopt new practices and develop personally are critical to business success. These newly adopted skills, applied to your business through clearly actionable plans, can set you apart in a crowded market, providing the catalyst for rapid and sustainable growth.

THE PROGRAMME

This programme provides a unique opportunity for you to step back from the day-to-day demands of running your business, giving you the clarity and the time to develop a detailed, actionable plan for growth.

The benefits

- Accelerated growth
- A robust and rigorous plan for growth
- More confidence and increased focus on priorities
- The path to improved profitability
- More effective leadership and management skills
- Drawing on the collective skills and knowledge of Grant Thornton's extensive network

How does it work?

The Retail Growth Programme is built around a series of growth workshops where you will develop and implement your growth strategy for your business.

The programme is modular and allows you to continually apply your learning to how you run your business while you participate. The programme runs over 12 months. In between each workshop, you will continue working on developing and implementing your own growth strategy for your business, making immediate improvements every month.

Throughout the programme, you will be supported by an experienced account manager who works with you to ensure that you get the maximum value from your experience.

Who is it for?

Ambitious businesses in the retail sector

What does it cost?

£5,000 + VAT (payable £1,250 + VAT per quarter)

WHY US?

Grant Thornton's network can access the collective expertise of 47,000 people in over 130 countries.



Ascential, the power behind Inside Retail, is responsible for running some of the largest trade shows in the UK including Spring Fair, Pure London, Autumn Fair and Glee.



Ascential has built up a network of more than 130,000 active independent retailers, delivering deep market knowledge.



Grant Thornton has worked with over 40,000 small businesses helping them to grow faster than the market average.



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